

Message Text

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ORIGIN EA-12

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-----128781 011132Z /20
R 010205Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY RANGOON

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E.O. 11652: N/A

TAGS: BGEN, BM

SUBJECT:POSSIBLE BUSINESS WITH PEARL AND FISHERIES
CORPORATION

1. MR. GERALD D. ATTAWAY, AN ATTORNEY FROM MESQUITE, TEXAS VISITED THE DEPARTMENT TODAY ACCOMPANIED BY HIS ASSOCIATE, A MR. WISNIEWSKI. ATTAWAY IS FORMING A FIRM WHICH EXPECTS TO DO BUSINESS WITH THE PEARL AND FISHERIES CORPORATION. ATTAWAY'S SINGAPORE REPRESENTATIVE HAS APPARENTLY ALREADY VISITED BURMA AND DISCUSSED THIS TRANSACTION WITH THE CHIEF OF NAVAL OPERATIONS AS WELL AS U BA THAN.

2. ATTAWAY EXPECTS TO SELL FOUR 105' PATROL BOATS TO THE CORPORATION FOR CASH NOW AND LATER 16 GENERAL PURPOSE CRAFT, FOR WHICH HE IS EXPECTED TO OBTAIN FINANCING. HE HAS BEEN IN CONTACT WITH THE EXPORT/IMPORT BANK. ATTAWAY ALSO INTENDS TO OFFER TO INTRODUCE AMERICAN FIRMS INTERESTED IN JOINT VENTURES IN THE FISHING INDUSTRY TO THE BURMESE.

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3. ATTAWAY STATED THAT THIS TRANSACTION HAS BEEN APPROVED BY PRESIDENT NE WIN AND THAT HE HAS BEEN TOLD HE WILL MEET WITH THE PRESIDENT DURING HIS VISIT.

4. ATTAWAY WILL ARRIVE RANGOON ON JULY 5 AND EXPECTS TO STAY AT THE STRAND HOTEL. WE REQUESTED THAT HE CONTACT

THE EMBASSY ON ARRIVAL AND KEEP US APPRISED OF ANY DEVELOPMENTS. VANCE

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